

HBR Guide to

BONUS ARTICLE How to Give a Killer Presentation

Building Your Business Case

Tell a compelling story Identify stakeholders Analyze risk and return

By Raymond Sheen with Amy Gallo



HBR Guide to Building Your Business Case

Raymond Sheen

with Amy Gallo





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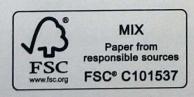
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Summarize your story and support

it with data.

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